

ADDITIONAL LEAD TIME MAY BE REQUIRED DEPENDING ON REQUIREMENTS		as of 08/24/21
Description	Charge	Notes
GROUP B / C / D LOT CHARGES - ADD 12 WEEKS TO LEAD TIME		
Group B Testing - MIL-PRF-19500	\$ 5,000.00	per cycle (qty will vary based on qty ordered & delivery schedule requested) Order must be 200 pc MOQ or more
Group B Test Units - minimum 12 pcs Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders -over 500 per Year - add 24 destructs)
Group C Testing - MIL-PRF-19500	\$ 7,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested) Order must be 200 pc MOQ or more
Group C Test Units - minimum 12pcs Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders -over 500 per Year - add 24 destructs)
Group D Testing - MIL-PRF-19500	\$ 2,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group D Test Units - Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (no destructs except with EC)
Group B Testing - MIL-PRF-38534	\$ 3,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group B Test Units - minimum 4pcs Destruct Units / MIL-PRF-38534 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered
Group C Testing - MIL-PRF-38534 or similar	\$ 7,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested), does not include C4 or C5
Group C Test Units - minimum 5pcs Destruct Units / MIL-PRF-38534 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders - over 500 per Year requires 22 destructs). C5 Testing will impose additional charges (min \$10,000)
Group D Testing - MIL-PRF-38534	\$ 2,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group D Test Units - Destruct Units / MIL-PRF-38534	\$ -	No Additional charge - part of package procurement (non-deliverable)
Description	Charge	Notes
Design Review (per part #)	\$10,000 MIN	Analysis of Cust Spec against Neo tech part, such as Power Hybrids
Document Change Orders (DCO)	\$ 5,000.00	Per occurrence / Per Part number
Expedite Charge	50%	of the unit price multiplied by the # of units to be expedited
Export Inquiries/ Classification / Assistance	Not Supported	Customer is exporting but requires Natel assistance in categorizing or information finding ECCN or classifications (note: NEO no longer exports or assists in categorizing parts)
Failure Analysis w/ Full Report	\$ 10,000.00	Customer Returns only; not charged if Failure is determined to be Natel caused (GZ)
Failure Analysis and Corrective Action	\$ 5,000.00	Natel product only - (GU)
Final Inspection - (Customer Source)	\$ 2,500.00	per occurrence / per day (D4)
Final Inspection - (Government Source at Origin)	\$ 3,000.00	per occurrence / per day
First Article Inspection (Full) Add 8 Wks Lead time	\$ 12,000.00	Has not been done before, had more than 1 rev change since the last build or had multiple hanging papers/ NORs/CNs applied since the last build that impacts F/F/F ASSUME FULL (DX or DD)
First Article Inspection - Delta - Add 6 Wks Lead time	\$ 6,000.00	Delta is used for cases where the revision is the same but 2 years or more has passed since the last run or only 1 rev change has occurred since the last build (CAN BE DETERMINED AFTER PO PLACEMENT)
FRACAS (failure reporting, analysis and corrective action system)	\$ 15,000.00	per occurrence, per week
IUID Marking Lot Charge	\$ 7,500.00	Once per Part number -NRE \$50 per unit every time (LZ) Contingent upon customer assuming responsibility for registering the labeling with the Gov't and subject to the design and size of part being able to support the additional marking.
Lot Acceptance Testing (LAT)	\$ 10,000.00	(EB LAT is \$1500 Lot Charge)
Manufacturing Readiness Review (MRR)	\$ 25,000.00	per occurrence / Also applies to PRR / TRR and other design review
Obsolescence Redesign	\$ 10,000.00	MIN per part number
Packing House Fee	\$1000 Min	Per shipment, may exceed this based on part # and quantity
Pre-cap / In Process Inspection / Source Inspection	\$ 2,500.00	per occurrence / per day
Read & Record Data	\$ 50.00	per piece (GA, GB) GT is \$100 per unit / \$25 for SMC parts
Solderability and Component Finish Requirements	\$ 1,000.00	plus 2 destructs at unit price - (CC-9)
Xrays or Photos	\$ 50.00	each per photo / Xray

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Configuration Certification	\$ 500.00	Per Shipment, Per Part number (QC)
Root Cause Analysis & Corrective Action	\$ 5,000.00	Production Builds; not charged if Failure is determined to be Natel caused (per occurrence, per week)
Root Cause Analysis w/ Summary Report	\$ 2,500.00	Customer Returns only; not charged if Failure is determined to be Natel caused
Solder (if required)	\$ 50.00	per piece (T77, T78, T79)
Solder Dip Tooling	\$ 5,000.00	each Fixture
SOW Charge/ Management	\$ 3,500.00	per SOW
Test Readiness Review (TRR) / PRR	\$ 25,000.00	per occurrence
Traveler Copies	\$ 50.00	each copy/ each part
Subcontract Testing/ Engineering (per occurrence)	\$ 500.00	When product must be sent outside Natel for processing. Eg: Redesign units being sent to the customer for engineering or testing before parts are completed or repair units where the customer wants to do extra work on them outside of Natel.
Office space for up to 5 people	\$ 5,000.00	Per Month (Schedule to be determined with NEO POC)
Management Meetings	\$ 10,000.00	Per Month - Includes One Daily Status meeting and One weekly Management meeting (2 Managers)
Program Management Fee	\$ 2,500.00	Lot Charge
Preseal Photos	\$ 50.00	each part number, each piece
New Part Number Development Charges (Micro & Hybrid type parts)		
Document PN in system	\$ 3,500.00	EACH PART NUMBER
Generate traveler	\$ 3,000.00	EACH PART NUMBER
Process Identification Documentation (PID)	\$ 1,000.00	EACH PART NUMBER
Burn In development	Based on design	
Test development	Based on design	
Assembly fixtures	Based on design	
Facilities	Based on design	
Krypton Leak Testing	EACH	Prices May Vary Based on Product Size
Lot Charge	\$ 500.00	1 - 25 pcs
Individual price (unit)	\$ 22.50	25 + pcs
2 days expedite	add 50%	
1 day expedite	add 100%	
CCA and SMT type parts ONLY		
First Article (CCA/SMT Part)	\$ 3,000.00	
First Article (Delta) (CCA/SMT Part)	\$ 1,500.00	
Flying Probe	\$1500 Programming Plus \$2700 - \$5500 Debug depending on Complexity	
SMT Stencils and artwork	\$ 2,500.00	MIIN EACH PART NUMBER - Will Vary
SMT fixtures	Based on design	
Documentation	\$ 2,000.00	
Traveler Development	\$ 1,500.00	
Lead Bend /Solder Dip Setup and Matrix Trays per Part Type	\$ 2,750.00	Plus \$75 each piece for Lead Bend & Dip
Current Standard Lot Charges available at: https://www.neotech.com/wp-content/uploads/LotChargeMaster.pdf		