

ADDITIONAL LEAD TIME MAY BE REQUIRED DEPENDING ON REQUIREMENTS		as of 01/18/24
Description	Charge	Notes
Configuration Certification	\$ 1,000.00	Per Shipment, Per Part number (QC)
Design Review (per part #)	\$10,000 MIN	Analysis of Cust Spec against Neo tech part, such as Power Hybrids
Document Change Orders (DCO) / Stamp Package	\$ 5,000.00	Per occurrence / Per Part number - One at no charge permitted per assembly per year, each additional to be charged
Expedite Charge	50%	of the unit price multiplied by the # of units to be expedited
Export Inquiries/ Classification / Assistance	Not Supported	Customer is exporting but requires Natel assistance in categorizing or information finding ECCN or classifications (note: NEO no longer exports or assists in categorizing parts)
Failure Analysis and Corrective Action	\$ 5,000.00	Natel product only - (GU)
Failure Analysis w/ Full Report	\$ 10,000.00	Customer Returns only; not charged if Failure is determined to be Natel caused (GZ)
Final Inspection - (Government Source at Origin)	\$ 3,000.00	per occurrence / per day / per shipment
Final Inspection - (Source) or Pre-cap / In Process Inspection	\$ 2,500.00	per occurrence / per day / final source is typically per shipment (D4)
First Article Inspection - Delta - Add 6 Wks Lead time	\$ 7,500.00	Delta is used for cases where the revision is the same but 2 years or more has passed since the last run or only 1 rev change has occurred since the last build (CAN BE DETERMINED AFTER PO PLACEMENT)
First Article Inspection (Full) Add 8 Wks Lead time	\$ 15,000.00	Has not been done before, had more than 1 rev change since the last build or had multiple hanging papers/ NORs/CNs applied since the last build that impacts F/F/F ASSUME FULL (DX or DD)
FRACAS (failure reporting, analysis and corrective action system )	\$ 15,000.00	per occurrence, per week
IUID Marking Lot Charge	\$ 10,000.00	Once per Part number -NRE \$/5 per unit every time (LZ) Contingent upon customer assuming responsibility for registering the labeling with the Gov't and subject to the design and size of part being able to support the
Lot Acceptance Testing (LAT)	\$ 10,000.00	(EB LAT is \$2000 Lot Charge)
Management Meetings	\$ 10,000.00	Per Month - Includes One Daily Status meeting and One weekly Management meeting (2 Managers)
Obsolescence Redesign	\$ 10,000.00	MINIMUM per part number
Office space for up to 5 people	\$ 5,000.00	Per Month (Schedule to be determined with NEO POC)
Packing House Fee	\$ 4,000.00	MINIMUM Per shipment, may exceed this based on part # and quantity
Photos	\$ 150.00	each part number, each piece, each side
Program Management Fee	\$ 5,000.00	Lot Charge
Read & Record Data	\$ 150.00	per piece (GA, GB, GT) per unit / \$50 ea for SMC parts
Readiness Review / RESA / PWAR / PAR	\$ 25,000.00	per occurrence/ Applies to MRR / PRR / TRR / RESA / PWAR / PAR and any other design / test production etc. review meetings (each)
Review and respond to supplemental disclosures	\$ 3,950.00	Per form / per occurrence
Root Cause Analysis & Corrective Action	\$ 5,000.00	Production Builds; not charged if Failure is determined to be Natel caused (per occurrence, per week)
Root Cause Analysis w/ Summary Report	\$ 5,000.00	Customer Returns only; not charged if Failure is determined to be Natel caused
Solder (if required)	\$ 150.00	per piece (T77, T78, T79)
Solder Dip Tooling	\$ 7,500.00	each Fixture
Solderability and Component Finish Requirements	\$ 1,500.00	plus 2 destructs at unit price - (CC)
SOW Charge/ Management	\$ 5,000.00	per SOW
Subcontract Testing/ Engineering (per occurrence)	\$ 1,500.00	When product must be sent outside Natel for processing. Eg: Redesign units being sent to the customer for engineering or testing before parts are completed or repair units where the customer wants to do extra work on them outside of Natel.
Traveler Copies	\$ 150.00	each copy/ each part
Xrays or Photos	\$ 150.00	each per photo / per side / per Xray
<b>New Part Number Development Charges (Micro &amp; Hybrid type parts)</b>		
Document PN in system	\$ 5,000.00	EACH PART NUMBER
Generate traveler	\$ 5,000.00	EACH PART NUMBER
Process Identification Documentation (PID)	\$ 10,000.00	EACH PART NUMBER
Burn In / Test development / Facilities / Assembly fixtures	Based on design	
<b>CCA and SMT type parts ONLY</b>		
Documentation	\$ 2,500.00	
First Article (CCA/SMT Part)	\$ 3,500.00	
First Article (Delta ) (CCA/SMT Part)	\$ 2,000.00	
Flying Probe	\$2000 Programming	Plus \$3000 - \$6000 Debug depending on Complexity
Lead Bend /Solder Dip Setup and Matrix Trays per Part Type	\$ 3,000.00	Plus \$100 each piece for Lead Bend & Dip
SMT fixtures	Based on design	
SMT Stencils and artwork	\$ 3,000.00	MIN EACH PART NUMBER - Will Vary
Traveler Development	\$ 2,000.00	
<b>Krypton Leak Testing</b>		
Lot Charge	\$ 750.00	Prices May Vary Based on Product Size
Individual price (unit)	\$ 50.00	1 - 25 pcs
2 days expedite	add 50%	25 + pcs
1 day expedite	add 100%	

Description	Charge	Notes
<b>GROUP B / C / D LOT CHARGES - ADD 12 WEEKS TO LEAD TIME EACH "Group"</b>		
Group B Testing - MIL-PRF-19500	\$ 7,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested) Est 1 per every 500 pcs on most parts
Group B Test Units - minimum 12 pcs Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders -over 500 per Year - add 24 destructs)
Group C Testing - MIL-PRF-19500	\$ 15,000.00	1 Per Year (qty will vary based on qty ordered & delivery schedule requested)
Group C Test Units - minimum 12pcs Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders -over 500 per Year - add 24 destructs)
Group D Testing - MIL-PRF-19500	\$ 5,000.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group D Test Units - Destruct Units / MIL-PRF-19500 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (no destructs except with EC)
Group B Testing - MIL-PRF-38534 or similar	\$ 3,500.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group B Test Units - minimum 4pcs Destruct Units / MIL-PRF-38534 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered
Group C Testing - MIL-PRF-38534 or similar	\$ 10,000.00	per cycle (qty will vary based on qty ordered & delivery schedule requested), does not include C4 or C5
Group C Test Units - minimum 5pcs Destruct Units / MIL-PRF-38534 (non-deliverable)	Unit Price	Qty required will vary based on production qty ordered (large lot orders - over 500 per Year requires 22 destructs). C5 Testing will impose additional charges (min \$10,000)
Group D Testing - MIL-PRF-38534 or similar	\$ 5,000.00	per cycle (qty will vary based on qty ordered & delivery schedule requested)
Group D Test Units - Destruct Units / MIL-PRF-38534	\$ -	No Additional charge - part of package procurement (non-deliverable)
<b>Current Standard Lot Charges publicly available at: <a href="https://www.neotech.com/about-neo-tech/locations/chatsworth-california/">https://www.neotech.com/about-neo-tech/locations/chatsworth-california/</a></b>		